

Nexus and IBBC mark the 60th Anniversary of Israel and the NHS

Nexus Corporate Finance LLP and the Israel Britain Business Council (“IBBC”), under the leadership of Harry Hyman, Founder and Managing Director of the Nexus Group and Chairman of the IBBC, and Tony Brown, Partner, Nexus Corporate Finance LLP took a delegation of National Health Service clinicians and managers and other health sector entrepreneurs and advisers to Israel from 2 to 4 December 2008. The delegation met Israeli hospital and university technology commercialisation units and Israeli healthcare service commissioning bodies.

The event was organised by Nexus Corporate Finance and the IBBC to mark the sixtieth anniversaries of both the foundation of the State of Israel and the establishment of the National Health Service in this country.

Israel has an outstanding record of achieving commercial success from exploitation of technological advances developed on its university and hospital campuses. The delegation visited Yeda, the intellectual property arm of the Weizmann Institute, Hadasit at Hadassah Hospital, and Ramot at Tel Aviv University.

The delegation also met healthcare insurer Maccabi Healthcare. The agenda there included a visit to Maccabi Healthcare’s Megalab automated diagnostic laboratory, and an intensive discussion of the healthcare commissioning process. This has been part of the Israeli healthcare system for many years and is becoming more relevant to NHS bodies as the NHS increasingly commissions healthcare services from other providers as well as providing healthcare services itself. The delegation also met representatives of Israel’s Ministry of Health.

The delegation participated in a UK life sciences seminar at the home of British Ambassador Tom Phillips, and also visited St John Eye Hospital and the Augusta Victoria Hospital in East Jerusalem.

The 14 strong delegation included the chief executive of NHS Innovations London, the director of NHS Partners Network, the chief executive of the NHS National Technology Adoption Hub, policy officer of the Royal College of Speech and Language Therapists, consultant clinicians and professional advisers.

Harry Hyman said “Both the State of Israel and the NHS have come a long way along their very different paths in the last 60 years. This NHS/Israel 60/60 event was an ideal opportunity for Israel to highlight its expertise in commercial exploitation of technology and in healthcare commissioning. We were very pleased to take such a high-level delegation from the UK to meet their counterparts in Israel.”

About Nexus

Nexus Corporate Finance LLP is an independent corporate finance advisory firm forming a part of the Nexus Group. In addition to providing corporate finance advisory services, the Nexus Group also manages £400 million of property assets in the healthcare and education sectors on behalf of Primary Health Properties PLC and the PINE Trust. It also publishes HealthInvestor and EducationInvestor, which have a monthly readership of over 15,000.